

PRESS RELEASE

Toulouse, 19 November 2025 at 7 am

ACTIA GROUP THIRD QUARTER 2025 TURNOVER

Stronger third quarter performance driven by improved sales and responsiveness of the organisation

In the third quarter of 2025, ACTIA Group achieved consolidated turnover of €134.1m, an improvement of 17.5% compared to the same period in 2024. The trend for sales at the Mobility Division, which had been held back for several quarters by the fragility of the automotive sector, benefited from the attractiveness of its innovations and the diversification of the customer portfolio, in both France and abroad. Over the period, France represented 40.4% of the Group's turnover, with revenue up by 9.0%, while revenue from the international business grew by 23.5%, with all geographic regions showing growth.

Over the first 9 months of 2025, the Group's turnover reached €400.5m, a slight improvement of 1.8%, in line with the annual objective of stabilising the Group's revenues at around the same level as in 2024, in an as yet uncertain economic environment. At the same time, the Group has seen the first positive effects of the initiatives taken over the past few months to adapt its production facilities to the challenges posed by the competition and changes to technology, in both France and abroad.

Consolidated turnover in € millions, IFRS	2025 ⁽¹⁾	2024	Var. (in € millions and as a %)	
Q1	125.8	139.8	-14.0	-10.0%
o/w total sales ⁽²⁾	138.1	151.6	-13.5	-8.9%
o/w intra-group	-12.3	-11.8	+0.5	+4.4%
Q2	140.6	139.7	+0.9	+0.7%
o/w total sales ⁽²⁾	151.5	150.2	+1.3	+0.9%
o/w intra-group	-10.8	-10.5	+0.4	+3.4%
H1	266.4	279.5	-13.1	-4.7%
o/w total sales ⁽²⁾	289.6	301.8	-12.2	-4.0%
o/w intra-group	-23.2	-22.3	+0.9	+3.9%
Q3	134.1	114.1	+20.0	+17.5%
o/w total sales ⁽²⁾	144.5	126.2	+18.3	+14.5%
o/w intra-group	-10.4	-12.1	-1.7	-14.3%
9 months	400.5	393.5	+7.0	+1.8%
o/w total sales ⁽²⁾	434.1	428.0	+6.1	+1.4%
o/w intra-group	-33.6	-34.4	-0.9	-2.5%

(1) Unaudited data.

(2) Consolidated turnover corresponds to the sales minus intra-group invoices.

The **Mobility Division** designs and produces embedded equipment and electronic systems to address the various challenges faced by terrestrial mobility in the areas of road and rail transport, the transportation of goods and people, and plant for construction as well as agricultural vehicles. The wide range of solutions and associated services includes smart and upgradeable technologies to improve the user experience, encourage the energy transition and contribute to the sustainability of vehicles, while accelerating progress towards new generations of digitalised vehicles (software-driven, electric and autonomous vehicles, etc). This division also houses the Group's EMS* business, including the field of home automation.

Mobility Division sales in € millions	2025	2024	Var. (in € millions and as a %)	
Q1	103.4	122.8	-19.5	-15.9%
Q2	112.2	115.5	-3.3	-2.9%
H1	215.5	238.3	-22.8	-9.6%
Q3	101.6	91.2	+10.3	+11.3%
9 months	317.1	329.5	-12.5	-3.8%

In the third quarter 2025, the Mobility Division generated sales of €101.6m, representing 70.3% of Group sales, as compared to 72.3% in the previous year. The growth of 11.3% was driven by international sales, particularly in Europe, up by 21.5%, South and North America, up by 25.8%, and Asia, up by 12.8%. By sector, growth was 32.7% for Buses & Coaches, 14.9% for Trucks, 30.1% for Off-highway, and 8.8% for Light Vehicles. In the rather flat market for Trucks and Specialised Vehicles, a change to regulations concerning cybersecurity led to early shipments that would normally be spread over the full year, which will inevitably cause a slowdown in the fourth quarter. The good performance of the international business offset the slowdown of 6.2% in France, where there had been major shipments in the Rail sector in the previous year.

Even though the economic climate remains bleak, ACTIA's efforts in terms of innovation and its agile, global commercial strategy have helped to stabilise the downturn in the business. Over the 9 months, the fall in sales has been contained at 3.8%, compared to a decline of 9.6% at end June 2025. In terms of new business, ACTIA acquired its first multi-year contract in the area of Rail in the United States, with the first shipments expected in 2026.

At the same time, ACTIA has been preparing for the future with cutting edge innovations. Launched in April 2025 in response to the challenge of digitalisation of industrial and off-highway vehicles, ACTIA's new High Performance Computer (HPC) has received a positive welcome at international trade fairs and especially at the most recent Busworld and Agritechnica fairs. As the veritable electronic core of future industrial vehicles combining artificial intelligence, cybersecurity and advanced connectivity, ACTIA's HPC transforms the electronic architecture of industrial and specialised vehicles into a more powerful, upgradeable and secure solution.

The **Aerospace Division** designs and produces embedded electronic systems for aeronautics and space, as well as complete and integrated solutions for satellite telecommunications.

Aerospace Division sales in € millions	2025	2024	Var. (in € millions and as a %)	
Q1	15.8	13.2	+2.7	+20.1%
Q2	20.6	18.1	+2.5	+13.7%
H1	36.5	31.3	+5.1	+16.4%
Q3	20.7	15.8	+4.9	+30.7%
9 months	57.2	47.2	+10.0	+21.2%

In the third quarter 2025, the Aerospace Division enjoyed sustained sales growth of 30.7% to reach €20.7m across the three sectors addressed by ACTIA. This was driven by historical customers in France and Sweden, but also benefited from a favourable basis of comparison. STEEL Electronique, consolidated since 1 June 2024, made the most of a buoyant aerospace sector and its successful integration into the Group with growth of 45.1% in the third quarter. The Aerospace Division continues to live up to its positioning as a systems specialist with a comprehensive offer that includes turnkey solutions much sought after in export markets.

The **Energy Division** develops, integrates and implements innovative solutions for the management, transportation and distribution of electricity for major players in the energy business.

Energy Division sales in € millions	2025	2024	Var. (in € millions and as a %)	
Q1	8.2	6.0	+2.2	+36.9%
Q2	7.5	6.0	+1.4	+23.7%
H1	15.7	12.1	+3.7	+30.3%
Q3	10.4	6.9	+3.5	+51.5%
9 months	26.1	18.9	+7.2	+38.0%

In the third quarter 2025, the Energy Division achieved growth of 51.5% to reach €10.4m, in line with its development plans, driven by the success of solutions and equipment for the smart management of networks. This increase continues to be based on the successful deployment of solutions for energy grids in France, thanks to the multi-year contracts won in the field of the optimisation of electricity distribution infrastructure and smart networks, which started in the fourth quarter of 2024, and the ramping up of certain types of



equipment. To support this rapid growth, the division continues to adapt its operations and improve its profitability (excluding one-off restructuring costs).

The **Engineering Services Division** designs and develops embedded products and systems, along with software services for the mobility and industrial sectors.

Engineering Division sales in € millions	2025	2024	Var. (in € millions and as a %)	
Q1	9.2	8.7	+0.5	+5.9%
Q2	9.7	9.7	+0.0	+0.0%
H1	18.9	18.3	+0.5	+2.8%
Q3	9.6	10.9	-1.3	-12.1%
9 months	28.5	29.2	-0.8	-2.7%

In the third quarter 2025, the Engineering Services Division achieved sales of €9.6m, down by 12.1% compared to the same period in 2024, which had benefited from the work related to the team put together for its manufacturer customer (disposal at end October 2024). Despite the unfavourable environment in mobility markets, the division continues to develop, especially with new international manufacturers, by leveraging its specialised services and monetising software solutions. Elsewhere, it is entering into strategic partnerships to further accelerate the development of its Software Defined Vehicle (SDV) offer.

2025 ETHIFINANCE ESG RATING REPORT

At the end of the 2025 Ethifinance ESG ratings campaign, based on 2024 data, ACTIA was awarded the score of 64/100, an improvement of 5 points compared to 2023 at 59/100, on a like-for-like basis. Within the Information Technology sector which includes ACTIA and consists of 24 companies, ACTIA outperformed in the Environment and Social (human resources) category and obtained equivalent scores in the Social (external stakeholders) and Governance categories.

CHANGES TO GOVERNANCE (reminder)

You will recall that¹:

- at the meeting held on 17 September 2025, the Board of Directors of ACTIA Group proposed the appointment of two new directors, Denis Mercier (independent director) and Joëlle Pailloux (family director), at the forthcoming General Meeting to be held on 9 December 2025;
- at the meeting held on 16 December 2024, the Board of Directors of ACTIA Group approved the separation of the offices of Chairman and Chief Executive of ACTIA Group which must enter into force at latest on 19 December 2025, at the end of the term of office of the current Chairman and Chief Executive, Jean-Louis Pech, in accordance with the Articles of Association.

2025 OUTLOOK (reminder)

With no recovery of the high-volume sectors, ACTIA Group remains cautious as to the outlook for its Mobility Division. The ongoing growth of the other 3 divisions (Aerospace, Energy and Engineering Services) should nevertheless offset this and make it possible to achieve revenues in 2025 of between €525 and €535m, close to the level in 2024, while improving the operational performance excluding Operation AMPERE in 2024.

Therefore, in spite of current production volumes, ACTIA is beginning to benefit from its overall rationalisation programme designed to align the organisation and its production capacities with the current realities in the markets, while preserving the room for manoeuvre necessary to support a rapid recovery. Efficiency is gradually improving at the various sites, while initiatives undertaken to preserve cash and reduce inventories are being actively pursued. The non-recurrent restructuring costs incurred in 2025 are expected to bear fruit in the years to come, thus contributing to the structural improvement of the Group's performance.

As a driver of innovation, ACTIA Group is naturally evolving towards vehicle technologies such as the Software Defined Vehicle, artificial intelligence and eco-design, which is the main driver of the Group in its contribution to decarbonisation.

In 2026, the new families of products that will be put into production will further reinforce ACTIA Group's growth trajectory towards achieving its goal of turnover of €700m in 2028.

¹ See respectively the press releases of 19 September 2025 and 16 December 2024.



* EMS: Electronic Manufacturing Services

ABOUT ACTIA

ACTIA Group is a mid-market company (ETI) founded in 1986. It is at once family-owned and international and its head office is located in France. The family aspect guarantees the long-term future of the Group and its independence with an ever-present entrepreneurial spirit. ACTIA's business is to design, produce and exploit electronics to address the major challenges faced in the sectors of terrestrial mobility, aeronautics, space and energy.

The commitments made by ACTIA are reflected in the Group's ambitious contributions to addressing the energy transition, sustainability, safety and connectivity. Control over the design and production of solutions bearing the ACTIA signature is a true guarantee of quality. Without exception, all Group employees share this belief in quality in a fully certified environment.

KEY FIGURES

- 2024 turnover: €535.1m.
- Almost 4,000 employees around the world, including approximately 1,450 engineers and technicians working in R&D.
- Present in 16 countries.
- 14 to 18% of revenue reinvested every year in R&D.

STOCK EXCHANGES

- Euronext Growth Paris
- ISIN FR0000076655 – Mnemonic: ALATI – Reuters: ALATI.PA – Bloomberg: ALATI:FP
- Indices: Euronext Growth All Shares – Euronext Tech Croissance – Euronext Helios Space

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DATES FOR THE DIARY

- **Q4 2025 turnover:** Wednesday 18 February 2026 (7 am)
- **Annual 2025 results:** Friday 27 March 2026 (7 am)

