



**PRESS
RELEASE**

Key figures
 2014 turnover: €340 million
 2,900 employees including 750 engineers & technicians
 15 countries
 65 % of turnover generated outside France

Q3 2015 Turnover: + 6.9%

Record orders at the EQUIP AUTO Trade Fair

Consolidated turnover in € millions	2015	2014	Var.
Q1	86.8	76.7	+ 13.1%
Q2	96.3	87.1	+ 10.5%
Q3	89.1	83.3	+ 6.9%
Of which: Automotive	82.4	72.8	+ 13.2%
Telecommunications	6.6	10.5	- 36.9%
9 month total	272.1	247.1	+ 10.1%
Of which: Automotive	248.6	216.7	+ 14.7%
Telecommunications	23.5	30.4	- 22.7%

Unaudited figures

In Q3 2015, ACTIA Group generated turnover of €89.1 million, an increase of 6.9% in comparison to Q3 of the previous year.

Cumulative sales for the 9 months ending 30 September stood at €272.1 million, up by 10.1% over the same period in 2014, with international customers representing 67.0% of revenues.

As was the case for the preceding quarters, Q3 growth was driven by the Automotive business, which was particularly dynamic in Europe, whereas the Telecoms business returned to more normal levels of activity following the non-recurrent income generated in 2014.

- **The Automotive Division** (92.5% of total turnover) showed Q3 revenue growth of 13.2% and achieved €82.4 million. The business is built on recurrent, multi-annual contracts for on-board systems with strong growth coming from lightweight and premium vehicles and the continuation of a positive trend for trucks. The production of traction drives for the Bolloré BlueCar was up by 12.2%. At the same time, the Division continued to pursue the development of the solution for the electric utility vehicle for Gruau (Electron II). The garage equipment sector, particularly in the area of technical inspection, showed solid signs of recovery, especially in France (+ 11.2%). Over the first 9 months of the financial year, turnover for the Division reached €248.6 million, an increase of some 14.7%.

ABOUT ACTIA®

ACTIA® is an international group based in Toulouse, which specialises in high added value, electronic on-board systems for the vehicle and telecommunications markets.

Find and receive any information about the Group by registering at: www.actiagroup.com

Number of shares: 20,099,941
 NYSE Euronext C
 ISIN FR0000076655
 Mnemonic: ATI
 Reuters: MRSP.PA
 Bloomberg: AIELF:FP

ENT PEA-PME 150
 CAC PME
 CAC Small
 CAC Mid & Small
 CAC Industrials
 CAC EL.&EL.EQ.
 GAIA Index

- **The Telecommunications Division** (7.4% of total turnover) generated Q3 turnover of €6.6 million, down by 36.9%, in line with the Group's expectations, in view of the very high 2014 basis of comparison (non-recurrent income). Over the 9 month period, the Division generated turnover of €23.5 million, a decrease of some 22.7%.

Outlook

ACTIA Group is pleased to be able to reconfirm its annual turnover growth objective of 10%.

The new products developed by ACTIA Group received a very warm welcome at the various specialised trade fairs, and especially at the EQUIP AUTO event in October in Paris. This resulted in an increase in orders of almost 60%, representing a record for the Group since it began attending this trade event.

Finally, ACTIA Group has the pleasure of announcing that it has joined the 70 companies that make up the GAÏA Index, the benchmark stock exchange index for medium sized companies in terms of sustainable development. Among the 700 companies quoted on the Paris Stock Exchange, 230 French SMEs and middle-market companies are assessed and ranked according to their degree of commitment to transparency on non-financial issues and their performance in terms of CSR (governance, human resources, the environment and relations with external stakeholders), with only the top 70 being accepted by the GAÏA Index.

Next Press Release

Q4 2015 Turnover

Thursday, February 11 2016

To be released prior to opening of the Paris Stock Exchange at 7 am

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